

EXECUTIVE POISE, PRESENCE AND INFLUENCE



YOU WILL LEARN

- How to show up and be fully present
- How to connect authentically with others
- How to open up others to your ideas

Leaders who exude Executive Poise and Presence present themselves and their ideas in a straight forward and genuine manner. They create environments that allow others to thrive. They know how to open others to their ideas and exert influence. They emanate a presence that is genuinely approachable, confident, and trustworthy. We want to listen to them and their messages resonate with meaning. They are able to build lasting relationships based on earned trust.

This powerful executive skill building program leverages the latest research, combines it with proven corporate applications, and delivers a sustainable impact for top-level leaders. It serves as a foundation towards executive mastery of transformational leadership behaviors.

Why is this important?

Poise and Presence are critical skills for building strategic relationships

Leaders set the tone for high level execution. In times that are volatile, uncertain and ambiguous, it is critical for leaders to develop the awareness and skills necessary for inspiring engagement and creating energized working environments.

- Maximize leadership moments
- Balance both confidence and approachability
- Create safe and energized work environments that encourage new ideas to surface
- Exert influence through authentic connection
- Engage and inspire adoption of new ideas

Executive Poise, Presence and Influence is a experiential and hands-on program designed to increase a leader's self-awareness and build critical presence and communication skills necessary for leading and producing in an increasingly complex business environment.

In this workshop leaders will develop and apply tangible skills that will enable them to build lasting relationships based on earned trust.

Participants will get firsthand practice with techniques designed to help them:

- Project a higher level of credibility and confidence.
- Speak with greater clarity and precision.
- Create and share powerful personal stories that resonate with meaning.

